Silvercrest Elementary PTA General Meeting Minutes November 18, 2021

The November General meeting of the Silvercrest PTA was called to order on November 18, 2021 at 6:32 PM in the Silvercrest cafeteria by PTA President, Angela Perez. Stephanie Boehm, Secretary, being present to record minutes. A quorum was established.

Tangeka Turner, Second Vice President, led the members in the Pledge of Allegiance.

The minutes of the PTA General Meeting held on September 23, 2021 were distributed by the PTA website. The minutes stand approved as submitted.

Officer Reports

President Perez started off by welcoming everyone to the second General Meeting of the year and introducing herself. Ms. Perez introduced the other Executive Officers this year: Dhara Mistry as 1st Vice President/Fundraising, Tangeka Turner as 2nd Vice President/Programs, Victoria Tran as Treasurer, and Stephanie Boehm as Secretary.

Treasurer's Report, Victoria Tran (please see attachments):

The Treasurer's report from 09/23/2021 to 11/18/2021 showed:

Beginning Balance (09/23/2021)	\$ 52,088.09
Deposits	\$ 49,262.69
Expenditures	\$ -32,804.84
Escrow	\$ 0.00
Ending Balance (11/18/2021)	\$ 68,545.94

The report was filed for financial reconciliation.

President's Report, Angela Perez (please see attachments):

President Perez acknowledged and thanked the Executive Board Members that were in attendance. Ms. Perez also acknowledged and thanked the Silvercrest teachers, staff, and administrators for their hard work and dedication to our students.

President Perez asked attendees to note that following the PTA meeting, Officer James White from Pearland Police Department will be making a presentation on Internet Safety and Cyberbullying.

Next, President Perez thanked board members for their volunteer services:

* Monica Rasmussen and all the book fair volunteers for a very fun and successful book fair.

* Jami O'Day for putting together an exciting Red Ribbon Week.

* Pallavi Ramu and Ankita Choudhary and all the volunteers for their hard work on the Fall PTA in the Park.

* Julie Dahl for a cute November bulletin board.

* Anna Rueda for organizing the November Spirit Night at Marco's Pizza and everyone who made purchases that evening.

* Julie Dahl, Ms. DeLaPortilla, Candy Edeker, Papar Faircloth, and Victoria Tran for working with Ms. Perez at the Dawson Highschool football concession stands, benefiting the Council PTA for scholarships.

- * Julie Riley for arranging an outstanding panel of judges for the Reflections competition.
- * Samye Peterson and Sarah Hawks for the hospitality luncheon.
- * Kerry-Ann Gomez for an extremely successful Fall Food Drive.
- * Papar Faircloth for attending the PISD Council of PTAs meeting.
- * Tangeka Turner for arranging the November General Meeting.
- * Susan Lallo for getting the yearbook started.

* Candy Edeker, Technology Chair, for continuous updates and maintenance of the PTA website, and to Courtney Dale, Communications Chair, for the monthly newsletters and Sunday emails.

* Special thanks to Ms. Campbell and Ms. Moulton for ensuring the weekly email blasts go out through Skyward.

President Perez noted that we have vacant positions on our executive board. Available positions were listed as Parliamentarian, Historian, Grants, Legislative, MVIP (Male Volunteers in Public Schools), and VIP Room Coordinator. Please contact Ms. Perez with interest in any of those positions. President Perez also noted that she and several other board members have children who are aging out of Silvercrest, and that now is the time to start preparing for vacant positions next year as well. Please take any opportunities available to volunteer now and learn more about the PTA so that positions on the executive board can be filled for the 2022-2023 school year.

Ms. Perez announced that the Evening with Santa event is on December 9^{th} from 5:30 - 7:00 pm; due to PISD covid protocols, the event had to be moved from the cafeteria to outside in the bus circle/parking lot. There are a lot of volunteer opportunities available, and sign-ups can be found on the website.

Ms. Perez made note of an upcoming deadline to order yearbooks by December 31st to lock in the earlybird price of \$28.

Ms. Perez then reminded everyone that if they had not yet signed up for the Student Directory, to please do so. The instructions were located in the colored packet of handouts.

President Perez then brought attention to the upcoming dates handout on the back of the agenda. All upcoming dates are posted on the PTA website and on the Facebook page.

President Perez announced that every month, Texas PTA issues awards to PTAs who meet requirements for that award. In October, our PTA earned the "Snappy Increase Award" from Texas PTA, which was earned for recruiting more than 100% of last year's membership. Ms. Perez thanked Annette Wolff, Membership Chair, for working so hard on recruiting members this year.

Committee Reports

Spirit Night, Anna Rueda, Retail Partners and Spirit Nights Chair:

Ms. Rueda reported that the PTA has made \$863.83 total so far this year in spirit nights. The December spirit night will be announced soon. With holiday shopping coming up, please remember to sign up with Amazon Smile for another way to benefit the PTA.

Reflections, Julie Riley, Arts in Education Chair:

Ms. Perez shared an update on behalf of Ms. Riley. Reflections competition judging took place on Tuesday, November 9th; out of 12 entries total, 6 of the entries won and are advancing to the council level for further competition. There will be no Reflections exhibition this year, but at the General PTA meeting on January 27th, there will be a celebration for all of the participants. Invitations to the participants for the celebration will be sent out in December.

Fall Food Drive, Kerry-Ann Gomez, Community Outreach Chair:

Ms. Perez shared on behalf of Ms. Gomez that the Fall Food Drive was a huge success, and thanked everyone for donating. The Pearland Neighborhood Center picked up all the donations. Fourth grade had the highest total for items donated and won a donut party this week. Thanks to all the volunteers and to those who donated.

New Business

Stephanie Boehm, Secretary, spoke on behalf of Dhara Mistry, Vice President/Fundraising. At the October 20, 2021 Executive Board meeting, the Executive Board members in attendance voted to continue using the Full Service program of Boosterthon for the Fall 2022 Fundraiser. This selection was presented to the General Membership for a vote. Ms. Boehm brought attention to the handout that listed the different service levels available for Boosterthon. The level that the executive board voted for was full service. The main difference between full service and the lower services is that for full service, Boosterthon sends representatives to the school to promote the fundraiser, do prize deliveries, morning announcements, and the Boosterthon representatives also run the Dance-a-thon at the end of the fundraiser. If the PTA selected either of the shared service or support service levels, there would be a significant number of volunteers needed at the school daily during the fundraiser to perform the aforementioned tasks. Also, if the PTA selected the full service level, there is already a volunteer chairperson available as the Fundraising coordinator, which was another factor that led to the decision to choose full service.

Ms. Boehm then moved that the Silvercrest PTA Fall Boosterthon Fundraiser choose the Full Service program for the Fall 2022 Fundraiser. The motion was seconded and carried.

Principal Announcements, Lori Campbell

Ms. Campbell said that the staff loved the luncheon and the fourth graders loved the donut party. Ms. Campbell thanked the PTA for the very successful Fall Food Drive. She noted that usually the maintenance crew who picks up the donations in a minivan had to go back and get a box truck because there was so much food to pick up.

Adjournment

The meeting was adjourned at 6:44 PM.

Stephanie Boehm, Secretary Approved as submitted, November 30, 2021

Silvercrest Elementary PTA – General Board Meeting

November 18, 2021

AGENDA

Call to Order/Quorum Confirmation with Stephanie Boehm

Pledge

Approval of Minutes

Treasurer's Report

President's Report

Committee Reports

A. Julie Riley - Reflections
B. Kerry-Ann Gomez – Fall Food Drive
C. Anna Rueda – Spirit Nights
D. Anyone else?

New Business

A. Fall 2022 Fundraiser-Vote

Principal Announcements

Adjourn

Angela Perez Tangeka Turner Stephanie Boehm Victoria Tran Angela Perez

Stephanie Boehm

Lori Campbell

CALENDAR

November

- 18 General PTA Meeting, 6:30 pm
- 22-26 Thanksgiving Break: No School

December

- 7 Yearbook Art Due
- 7 PISD Swap Shop, 5-7 pm
- 8 Progress Reports
- 9 Hospitality Luncheon (Soups)
- 9 Evening with Santa
- 14 PISD Board Meeting, 5:00 pm
- 15 Executive Board Meeting/Holiday Luncheon, 11:00 am @ La Madeleine
- 16 SPIRIT DAY #2
- 17 End of 2nd Nine Weeks
- 17 Early Release, 12:55 pm/End of 1st semester
- 20-31 Holiday Break: No School
- 31 Last day to order yearbooks at early bird price of \$28

January 2022

- 1-5 Winter Break
- 5 Report Cards
- 6 School Resumes
- 11 PISD Swap Shop. 5-7 pm
- 17 MLK Holiday: No School
- 18 PISD Board Meeting, 5:00 pm
- 20 Hospitality Luncheon
- 24 PISD Council of PTAs Meeting, 6:15 pm
- 26 Executive Board Meeting, 9:00 am
- 27 General PTA Meeting, 6:30 pm (*Reflections Celebration*)

Silvercrest Elementary PTA FY 2021

Treasurer's Report

09/23/2021 - 11/18/2021

Income and Expenses	Income	Expenses	Year to Date	Net Budget	More/-Less
Accelerated Reader	-			-\$3,500.00	\$3,500.00
Arts in Education			-	-\$4,500.00	\$4,500.00
Bank Fee		\$7.00	-\$7.00	-\$100.00	\$93.00
Building & Grounds	-	-	-	-\$3,800.00	\$3,800.00
Bulletin Boards	-	\$63.59	-\$63.59	-\$100.00	\$36.41
Carryover from Previous Year		-		\$31,706.96	-\$31,706.96
Carryover to Next Year	-	-	-	-\$15,000.00	\$15,000.00
Communications	-	-	<u> </u>	-\$100.00	\$100.00
Community Outreach	-	-	-	-\$100.00	\$100.00
Council Dues	-	-	-\$75.00	-\$75.00	- L
Disability Awareness	-	-		-\$150.00	\$150.00
Donations		-	-	-	1 4 5 11 11 -
Executive - Administrative	an a	\$54.35	-\$213.35	-\$499.96	\$286.61
Executive - Historian	-	-	-	-\$100.00	\$100.00
Executive - Insurance		-	-\$845.00	-\$845.00	
Executive - Secretary		and a set of the set of the first of the first of the first of the set of the		-\$75.00	\$75.00
Executive - Training	-	\$10.00	-\$1,351.58	-\$3,000.00	\$1,648.42
Executive - Treasurer		-	-\$41.14	-\$300.00	\$258.86
Fall Fundraiser	\$45,959.66	\$29,417.81	\$37,626.85	\$22,000.00	\$15,626.85
Family Fun Nights		\$510.20	-\$510.20	-\$3,600.00	\$3,089.80
Field Day			-,	-\$7,000.00	\$7,000.00
Fourth Grade Recognition	-	· · · · · · · · · · · · · · · · · · ·		-\$3,000.00	\$3,000.00
Grants	-	-	-	-\$20.00	\$20.00
Health & Safety	namen en el nel nel nel nel nel nel nel nel	\$326.40	-\$326.40	-\$550.00	\$223.60
Healthy Lifestyles			-	-\$1,000.00	\$1,000.00
Hospitality	\$985.00	\$906.05	\$78.95	-\$4,500.00	\$4,578.95
Library		\$628.99	-\$628.99	-\$3,000.00	\$2,371.01
Membership Dues	\$467.50		\$1,501.50	\$2,558.00	-\$1,056.50
Membership/CIP		\$142.45	-\$142.45	-\$1,600.00	\$1,457.55
NSF Check	аналаны ак жалана алдар жалар жа 19				
NSF Check Reimbursement					
PISD Education Foundation Donation		-		-\$1,000.00	\$1,000.00
Programs		-		-\$900.00	\$900.00
Project Graduation Donation		ana tanàna amin'ny kaodim-paositra dia mampina dia mampina dia mampina dia mampina dia mampina dia mampina dia Mandridre dia mampina dia ma		-\$500.00	\$500.00
Income and Expenses Totals	\$49,221.55	-\$32,804.84	\$36,797.84		\$36,797.84

Income and Expenses			Income	Expe	enses	Year to Date	Net Budget	More/-Les
Public Relations			1,000 -		-	-	-\$500.00	\$500.0
Retail Partner - Box Tops, Groce	ry & Share Card	S	\$33.24		-	\$530.77	\$2,850.00	-\$2,319.2
Retail Partner -Spirit Nights	1. 		\$412.30		-	\$473.16	\$5,900.00	-\$5,426.84
School Supplies			-		-	\$427.95	-	\$427.9
Spirit Day			-	\$22	23.68	-\$223.68	-\$500.00	\$276.32
Spirit Wear			\$1,363.85		-	\$1,363.85	\$500.00	\$863.85
Spring Fundraiser			-		-	a do e ministra de la casa d	-	an an an an ann an an an an an an an an
Square/Paypal Processing Fees				\$6	54.32	-\$64.32	-\$150.00	\$85.68
STEP Reading Enrichment			-		-	an na shekara na	-\$1,000.00	\$1,000.00
Storage Fees		an a	ine de la contra de		-	inner fillen fra stande fillen of a staffic from som giving a store of some some	-\$2,100.00	\$2,100.00
Student Directory			-	\$45	50.00	-\$450.00	-\$500.00	\$50.00
VIP Room					-	-\$262.49	-\$1,400.00	\$1,137.51
Volunteer Coordinator			9		-	ne en antidade en la filoso agenció que en la debagan e de construir en con	-\$300.00	\$300.00
Year End Gift to School 2021-202	22				-		-	
Yearbook	nen berennen og i fan til en verken i die besen og anter		-		-	-	-\$150.00	\$150.00
Income and Expenses Totals			\$49,221.55	-\$32,80)4.84	\$36,797.84		\$36,797.84
Off Budget			Income	Expe	nses	Year to Date	Net Budget	More/-Less
Escrow - State & National Dues			-		-			999-997 (055 K.A.H.H.B.TSBROW, 997-00497 (2004) 103
Escrow - State Sales Tax			\$41.14		-	\$41.14		\$41.14
Carryover from Previous Year - E	Escrow		-		-	inalis a supervisit in an internet and supervisit in the supervisit internet of our	na tradition internation terrated, non-paint international paints and a space of the second second second second	nanalasi nang kuning kuning kang kang kang kang kang kang kang ka
Carryover to Next Year - Escrow					-		_	
Off Budget Totals			\$41.14		-	\$41.14		\$41.14
Grand Totals								
	nen (on konstanto Dinen (on konstanto)		\$49,262.69	-\$32,80	4.84	\$36,838.98	- -	\$36,838.98
Bank Account Balances	09/23/2021	11/18/2021	Last re	conciled	Sumn	nary for the Perioc	I	
Wells Fargo Checking Account	\$52,088.09	\$68,545.94	11/14/2021		021 Starting Total			\$52,088.09
Totals	\$52,088.09	\$68,545.94			Incom	e	\$49,262.69	nen millen nur 1994 and fan Aldje en glygg, mysterigen in yn og af ar
Review Reconciled Bank Statement	Reports along with th	is Treasurer's Repo	rt to ensure its accura	cy.	Expen	ses	-\$32,804.84	\$16,457.85
					Ending	anna seo se se l'ana a l'an an s' se se s' s' s	and a second	\$68,545.94

Name: _____

_____Signature: _____

Date: _____



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SILVERCREST PTA PRESENTS TO YOU



FAMILY FUN NIGHT

EVENING WITH SANTA

Write Letter to Santa, Make Reindeer Food, Make Ornaments, Games and Activities.

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Let's Get Together to Share Kindness, Love and Cheer,

Hot Chocolate & Cookies by PTA

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SILVER 31, 2021, to loc
 What you get for \$28: Full color, hard cover yearbook Built color, hard cover yearbook I line of name stamping - \$6 96 pages Silvercrest Memories Bilvercrest Memories Silvercrest Memories Besy to Order Go to balfour.com and search for <u>SILVERCREST</u> PEARLAND
PLEASE MAKE SURE TO INCLUDE YOUR CHILD'S GRADE LEVEL AND 2021-2022 HOMEROOM TEACHER'S NAME WHEN YOU ORDER! Early-Bird price ordering will remain open until December 31, 2021! The price will increase to \$33 on January 1, 2022!



Join us for our general PTA meetings!

Time: 6:30 pm

Location: Silvercrest Cafeteria

Complimentary childcare provided.

Dates (all Thursdays): *September 22 *November 18 *January 27 *March 24 *May 19

For more information, please check out our website: www.silvercrestpta.org

SILVERCREST ELEMENTARY

Welcome Silvercrest Families!

We are excited to announce that we will continue to use Membership Toolkit for our Student Directory for the 2021-2022 school year.

• We invite you to visit <u>https://silvercrestpta.membershiptoolkit.com/home</u> to gain access to the Directory.

Here's what you need to do:

- Go to https://silvercrestpta.membershiptoolkit.com/home
- Click on the Register/Login button.
- If you already have an account with another organization that uses Membership Toolkit you can use the same email and password to log in. You can then proceed to the numbered steps below.
- Select "Create Account" and fill in the name, email, and password information.
- Click "verify my email" and then check your email for a link to complete the process. The link expires in 2 hours. If you do not receive the email, check your spam or junk folders.
- Once you have verified your email address, log back in, and finish the registration process.
- 1. Complete the Parent/Family and Student Information.
- 2. Complete the Directory/Publish Preferences.

Once the Primary Account is set up, the Primary User can "invite" other email addresses to access his/her account. This allows the Secondary User to have their own login information but still have access to the family account.

Questions? – Please do not hesitate to contact Jaclyn Rios at StudentDirectory@gmail.com

BE A PART OF THE SILVERCREST PARENT TEACHER ASSOCIATION (PTA)

ERCREST ELEMENTARY

What does Silvercrest PTA do?

- Provide enrichment opportunities for students (Arts in Education programs, STEP TutoringProgram)
- Organize social & fundraising events (PTA in the Park, etc.)
- Provide support for teachers, staff, and administrators (hospitality luncheons)
- Give back to the school by funding school equipment (playground sunshade, security cameras, outside marquee sign, teacher-workroom upgrades, etc)

How can you support Silvercrest PTA?

<u>Join Silvercrest PTA</u>. Parents, grandparents, teachers, and community members are welcome!

How to join?

This year's registration is exclusively online at <u>www.joinPTA.org.</u> Membership fee is \$10 plus an additional \$1.50 online convenience fee.

Use your smartphone to scan our QR Code to go directly to the website:



Fun Treat Top 3 classes with the most members by September 30th will earn a special treat!

We encourage you to attend our <u>General Meetings</u> on Thursdays at 6:30 p.m. in Silvercrest's cafeteria. Dates: September 23rd, November 18th, January 27th, March 24th and May 19th.

For more information, please check out our website: <u>www.silvercrestpta.org</u> or contact Annette Wolff at silvercrestptamembership@gmail.com.

HOW TO VOLUNTEER WITH SILVERCREST PTA



1) Complete a Background Check with Pearland ISD:

In order to volunteer on campus in any capacity, a background check must be completed through Pearland ISD. It's a good idea to get it done early. Here are directions for how to apply, followed by the link to apply.

Steps to Become a Pearland ISD Volunteer:

Complete an online application with our Frontline Recruit and Hire applicant-tracking system. Select the job opening for Volunteers 2021-2022, indicating the campus/campuses in which you plan to volunteer. If you are applying only as a Rise Mentor, you may indicate so in lieu of selecting a campus.

The review process could take up to 5-7 business days. Please act in a timely manner if you plan to attend an event on a certain date.

Once we approve your online application, your name will appear on the campus list you have designated. If necessary, you may contact the campus secretary to confirm your volunteer status.

Volunteers must re-apply each school year

*APPLY here:

https://www.applitrack.com/pearlandisd/onlineapp/

2) <u>Check for current available volunteer opportunities and sign up on our Volunteer sign up page!</u> Here is the link to our sign up. <u>https://signup.com/go/uVXQkZc</u>

"We're using SignUp.com to organize our upcoming SignUps. Here's how it works in 3 easy steps:

1) Click this link to see our SignUps on SignUp.com: <u>https://signup.com/go/uVXQkZc</u>

2) Review the SignUps listed and choose the one(s) you like.

3) Sign up! It's Easy - you will NOT need to register an account or keep a password on SignUp.com.

*Please contact our Volunteer Coordinator Emily Rose at emilyrose03@sbcglobal.net with any questions.

Silvercrest PTA Volunteer Form

Welcome to another school year with the Silvercrest Stallions! Help the PTA and your child succeed at school by getting involved. Please check the areas below where you would be interested in helping. Thanks for doing your part to make this the best school year yet!

Parent/Guardian Name(s):_____

Phone Number:_____

Email address:

Children and Grade Level: _____

PTA Committee and School Volunteer Opportunities:

- □ Ability Awareness assist the chair with running the event stations
- Building and Grounds assist the chair with maintaining the garden and grounds
- **Bulletin Board** assist the chair with putting up the monthly bulletin board in the main hallway
- **Community Outreach** assist with counting and collecting canned good items for the Fall Food Drive
- **Family Fun Nights** work a shift for events such as Evening with Santa and Fall/Spring PTA in the Park
- □ Field Day work a shift manning a field day event
- **Fourth Grade Recognition –** help plan and supervise the Fourth Grade recognition program and party
- Healthy Lifestyles/Health and Safety assist chair with Red Ribbon Week activities and prizes, help pass out snacks for National School Lunch Week in October
- **Hospitality** monetary donation or donate homemade or store-bought items for teacher luncheons
- Library assist with the Fall and/or Spring Book Fairs by working a shift, or helping set up/take down
- □ Male Volunteers in Public Schools (MVIP) chair position OPEN
- **Public Relations/Communications** assist chair with gathering information for the monthly newsletter
- Retail Partners & Spirit Nights help promote and attend monthly spirit nights at local establishments
- □ Spirit Day help pop and deliver popcorn to classrooms
- Stallion Stampede help plan & execute the auction, breakfast, run, and sponsorship position OPEN
- **STEP (Student Tutorial Enrichment Program) –** tutor a Kindergarten student in reading once a week
- □ VIP Room Coordinator assist the chair in organizing and maintaining the PTA workroom
- □ Volunteer Coordinator assist the chair in recruiting and recognizing PTA members
- **Yearbook** assist the chair in collecting photos for the yearbook, and with sorting and distribution
- Other: Is there another way you'd like to help?

*Please return to your child's teacher in an envelope addressed to: Emily Rose, Volunteer Coordinator



What are Retail Partner Programs?

Retail Partner Programs are an easy way to help with Silvercrest PTA fundraising efforts. These programs promote different ways that you can help raise money for our school through activities that you are likely already doing, like shopping or eating. Last year the PTA earned over \$4,000 from these events. With your participation, we will be even more successful this year!

1. Box Tops for Education

We earn cash for every Box Top. The box tops are now collected electronically by taking photos of your receipts. See attached flyer for more details.

2. Randall's Good Neighbor Program

This program donates 1% of your purchase at Randall's back to our school. Please make sure that all adults in the family who have a Randall's card have linked their card to the school's information. Use code 10157 when signing up at the store.

3. Amazon Smiles

This program will donate 0.5% of your eligible purchases on Amazon to the Silvercrest PTA to raise money for our school. Just go to <u>smile.amazon.com</u> to link your account to Silvercrest. See attached flyer for details.

4. Restaurant Spirit Nights

Spirit Nights are where we receive most of our revenue from retail partners. Dine-in, carry-out, even drive through some of your favorite local restaurants on scheduled nights, and Silvercrest will receive anywhere from 10-50 % of your purchase. Flyers with information with be sent via email throughout the year announcing these events.



2021-2022

Silvercrest PTA

Box Tops for Education



5 -



Have you downloaded the Box Tops For Education App??

Help Silvercrest Elementary PTA earn free money **faster and easier** than ever before! It is as simple as taking a picture of your receipt in the app, and the app does the rest - it will find your Box Top items and give Silvercrest credit for the Box Tops and any bonuses **INSTANTLY**!

- ✓ Download the app from your Google Play Store or App Store
- ✓ Select Silvercrest Elementary (zip 77584)
- ✓ Take a picture of all your receipts to get credit for Box Tops items (for lengthy receipts you can take multiple pictures the app shows you what to do)



Have you heard about AmazonSmile? It is a program that donates 0.5% of your eligible purchases on Amazon to a group of your choice. All you need to do is start your shopping at <u>smile.amazon.com</u> from your browser. Visit the link, search for PTA Texas Congress 10205 Silvercrest Elementary, and you're all set!! The donation will be made at no extra cost to you each time you shop!

How to turn on AmazonSmile in the mobile app



Get the app

Download or update to the latest version of the Amazon Shopping app on your phone. You can find it in the App Store for iOS or Google Play for Android. Simply sign up by selecting your favorite charity (you can change this at any time).

Join AmazonSmile



Turn on AmazonSmile

Open the app and find 'Settings' in the main menu (≡). Tap on 'AmazonSmile' and follow the on-screen instructions to turn on AmazonSmile on your phone.

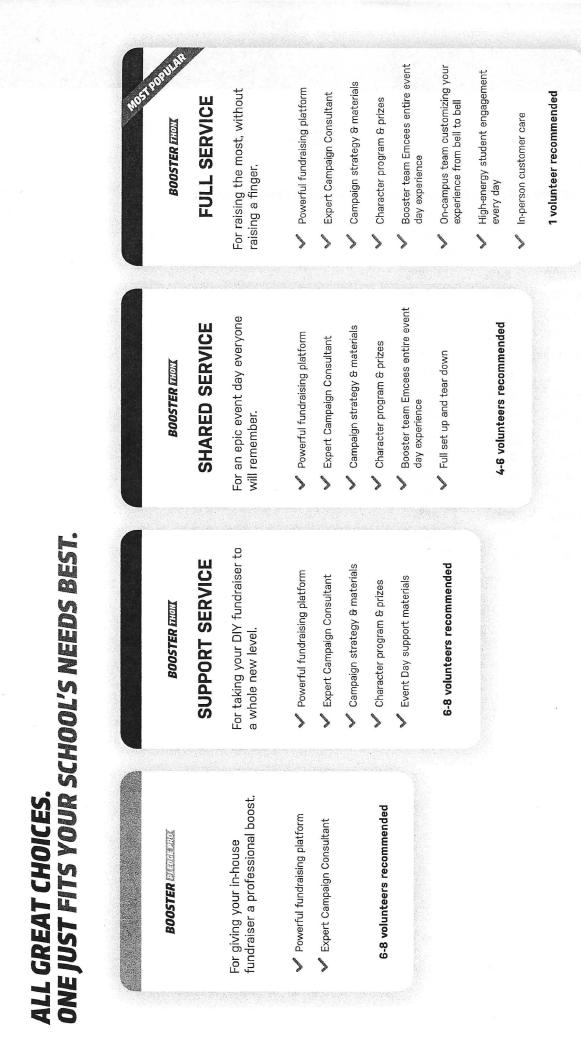




Exhibit B

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Boosterthon FULL SERVICE Pricing Scale – Based on total gross collected amount

	Min. Gross	Max Gross	Client %	Booster %
	\$155,001	+ 65%		35%
	\$145,001	\$155,000	64%	36%
	\$135,001	\$145,000	63%	37%
	\$125,001	\$135,000	62%	38%
	\$115,001	\$125,000	61%	39%
	\$105,001	\$115,000	60%	40%
	\$ 95,001	\$105,000	59%	41%
	\$ 85,001	\$ 95,000	58%	42%
	\$ 75,001	\$ 85,000	57%	43%
	\$ 65,001	\$ 75,000	56%	44%
	\$ 55,001	\$ 65,000	55%	45%
	\$ 45,001	\$ 55,000	54%	46%
	\$ 35,001	\$ 45,000	53%	47%
-	\$ 30,001	\$ 35,000	52%	48%
2	\$ 25,001	\$ 30,000	51%	49%
	\$0	\$ 25,000	50%	50%